



What does an Instant Payment bring?

2 main elements differentiate IP from 'traditional SEPA':

- 1. The immediate settlement (with finality) from sender account to receiver account (without any remaining interbank settlement risk).
- 2. The 24x7 element where payments can also be initiated and finalised on non T2 opening days and evening hours.

IP Regulations

- Push towards usage and offering of IP cross Europe
- Including payments which are currently initiated and settled in Bulk.
- No price differentiation allowed between IP and normal SEPA.
- Do not differentiate between the Instant or the 24x7 underlying requirement of the customer.

Impact

- Increase in nr of IP payments (liquidity, processing capacity)
- Increased peak system requirements trx/s (sender, ACH, receiver).
- Impact on customers process/product (individual vs bulk)





However....

If we would allow ourselves to differentiate between the underlying requirement from our customers for:

- Instant
- 24x7

Then we could imagine that only a portion of all these Instant Payments need to processed Instantly.

Yet, currently the Instant Payments rails is the only available 24x7 infrastructure.

That opens up the thought if we should not evolve our infrastructure setup

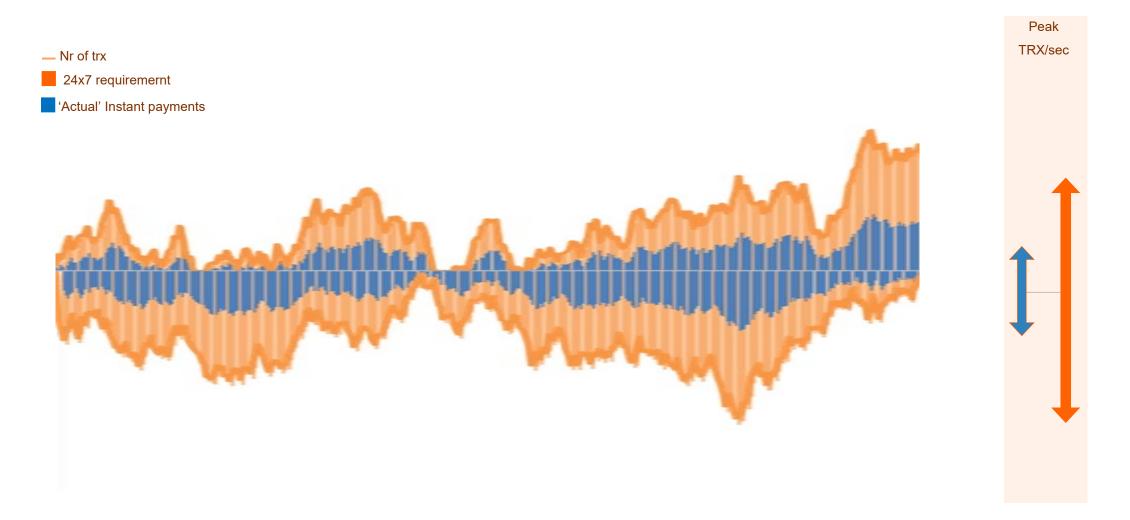
NOTE: The non-time-critical discussion.... I rest my case

NOTE: This forced choice for IP if the requirement is actually 24x7 will also lead to more IP traffic during T2 opening hours



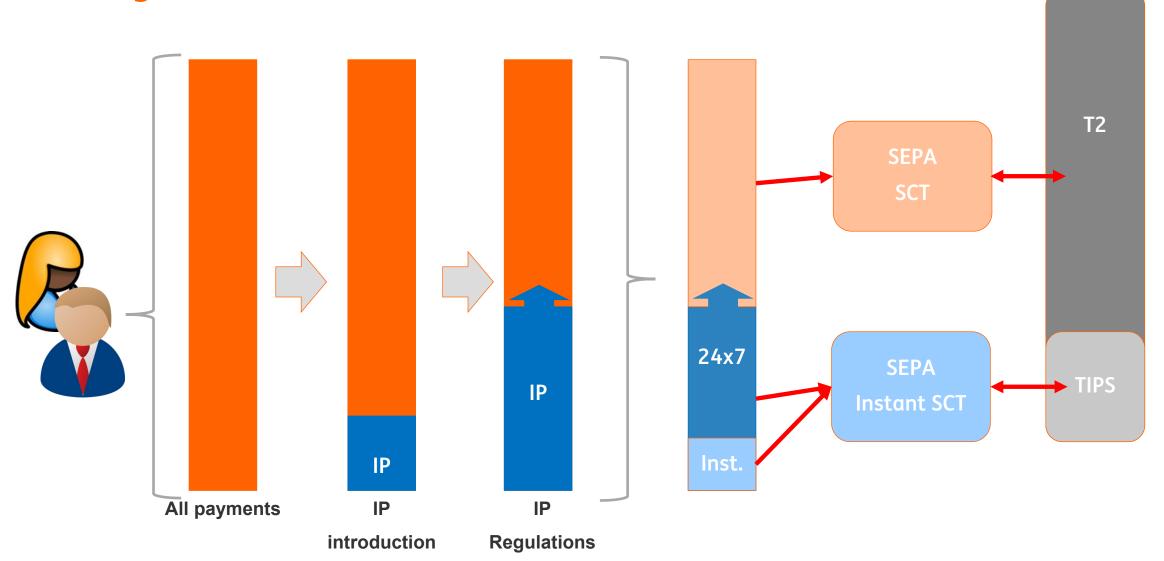


Processing Efficiency - Outside T2 opening hours

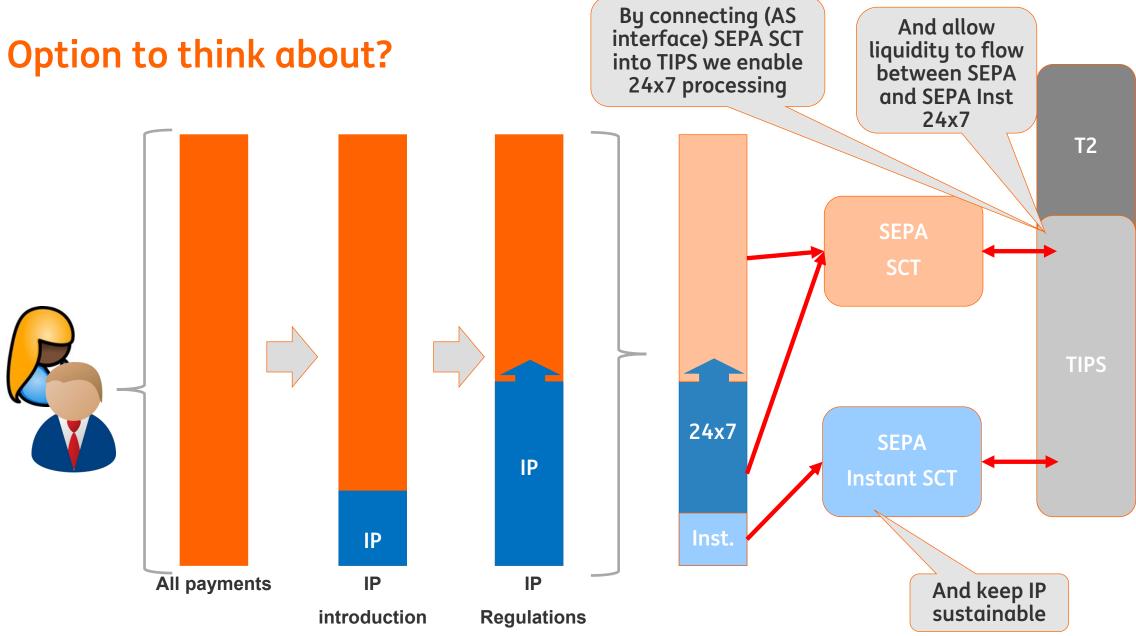




Leading to....



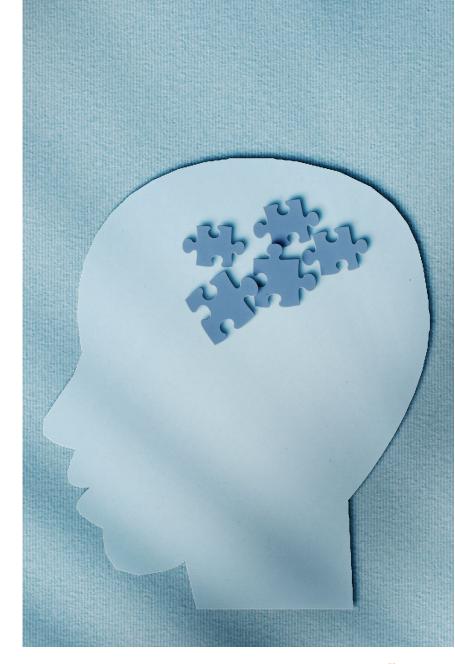






BUT....

We have to solve the
Value dating issue
as opening bulk processing 24x7
will multiply the impact





Disclaimer

Certain of the statements contained in this release are statements of future expectations and other forward-looking statements. These expectations are based on management's current views and assumptions and involve known and unknown risks and uncertainties. Actual results, performance or events may differ materially from those in such statements due to, among other things, (i) general economic conditions, in particular economic conditions in ING's core markets, (ii) changes in the availability of, and costs associated with, sources of liquidity such as interbank funding, as well as conditions in the credit markets generally, including changes in borrower and counterparty creditworthiness, (iii) the frequency and severity of insured loss events, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) interest rate levels, (vii) currency exchange rates, (viii) general competitive factors, (ix) changes in laws and regulations, and (x) changes in the policies of governments and/or regulatory authorities. ING assumes no obligation to update any forward-looking information contained in this document.

This presentation is intended for general information purposes. It does provide basic information concerning individual wholesale banking products, insurance products or related services. However none of the information should be interpreted as an offer to sell securities or as investment advice of any kind. Queries concerning these topics should be addressed to the individual business units and/or companies of ING Groep N.V. ('ING Group'). No warranty or representation, express or implied, is given as to the accuracy or completeness of that information. In no event will ING Group, nor any of its directors, employees or advisors accept any liability with regard to the information contained in the individual ING companies', business unit or product group's presentation.

ING Group comprises a broad spectrum of companies (the 'ING companies'), many of them operating under their own brand names. Almost every ING company, business unit or product group, has its own website on the internet where it offers information about its products and services. Reference is made to those websites for further details and hyperlinks have been provided from this website to those ING companies, business units and product groups, if available.

It is prohibited to modify, copy, distribute, transmit, display, publish, sell, license, create derivative works or use any content for any other purposes than that of this presentation, i.e. providing information about ING Group and its lines of business

No liability

While INSG Group and ING companies use reasonable efforts to include accurate and up-to-date information in this presentation, errors or omissions sometimes occur. ING Group and ING companies expressly disclaim any liability, which is the companies of the companies of the companies occur.

