



BASICS OF CRISIS MANAGEMENT

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The Fire of Mann-Gulch

1949

**Story of a race
that could (not) be won**



Scream, Edvard Munch 1893



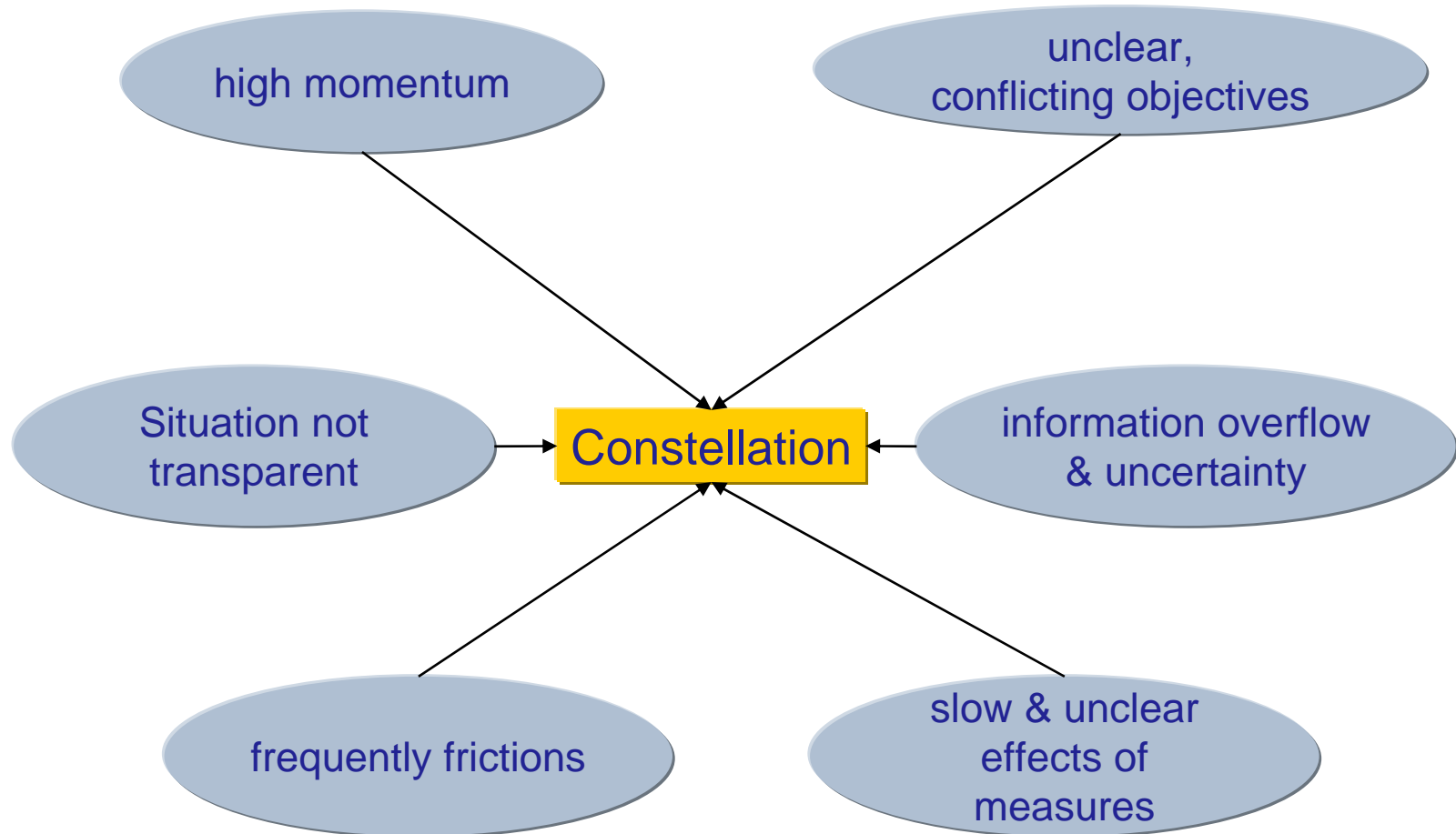
The foot and mouth epidemic hits farmers nationwide.
"I work in crisis management - I'm a farmer"

Crisis

Definition

- A crisis is a state, commencing when an important purpose can not be achieved (any more) by known and rehearsed routines of acting.
- „Crisis“ is distinguished from “problem” by prime importance of the objective and imminence of threat.

Risk Criteria I



Risk Criteria II

Personal Factors

- distinct need for security, risk aversion
- avoidance to make decisions
- low tolerance towards indefiniteness
- liability to stress (interference of information handling)
- unincisive proof of competence

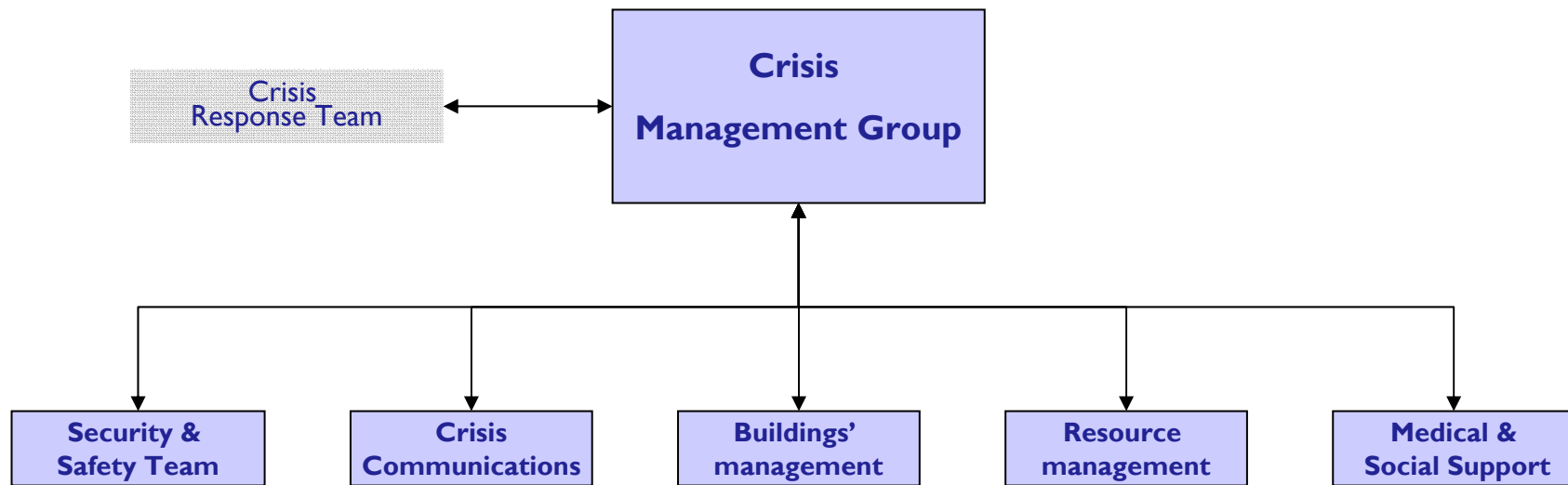
Traditional approach „Fight the crisis”

- control of crisis by fighting its cause
- presumption of a determined and predictable development of crisis
- preclusion of failings by contingency planning and „technical training“
- predominance of „hard skills“ und functional competences

Modern approach of „Crisis Management“

- 100% guarantee through technical crisis prophylaxis is impossible
- Development of a crisis is not predictable
- There is no training in “proper crisis behavior” because nobody knows for sure, what kind of behavior could be appropriate
 - This assumption is valid **only** for the crisis command team but not for technical teams. These can operate along Standard Operating Procedures (SOPs) or can use pre-defined check lists
- **Crucial:** the development of common unspecific competence in management of unclear, dangerous and dynamic situations
- Growing understanding of the importance of „soft skills“ (communication, process management, strategic competence, dealing with stress).

Example of Crisis Organisation



Crisis Management Proceedings

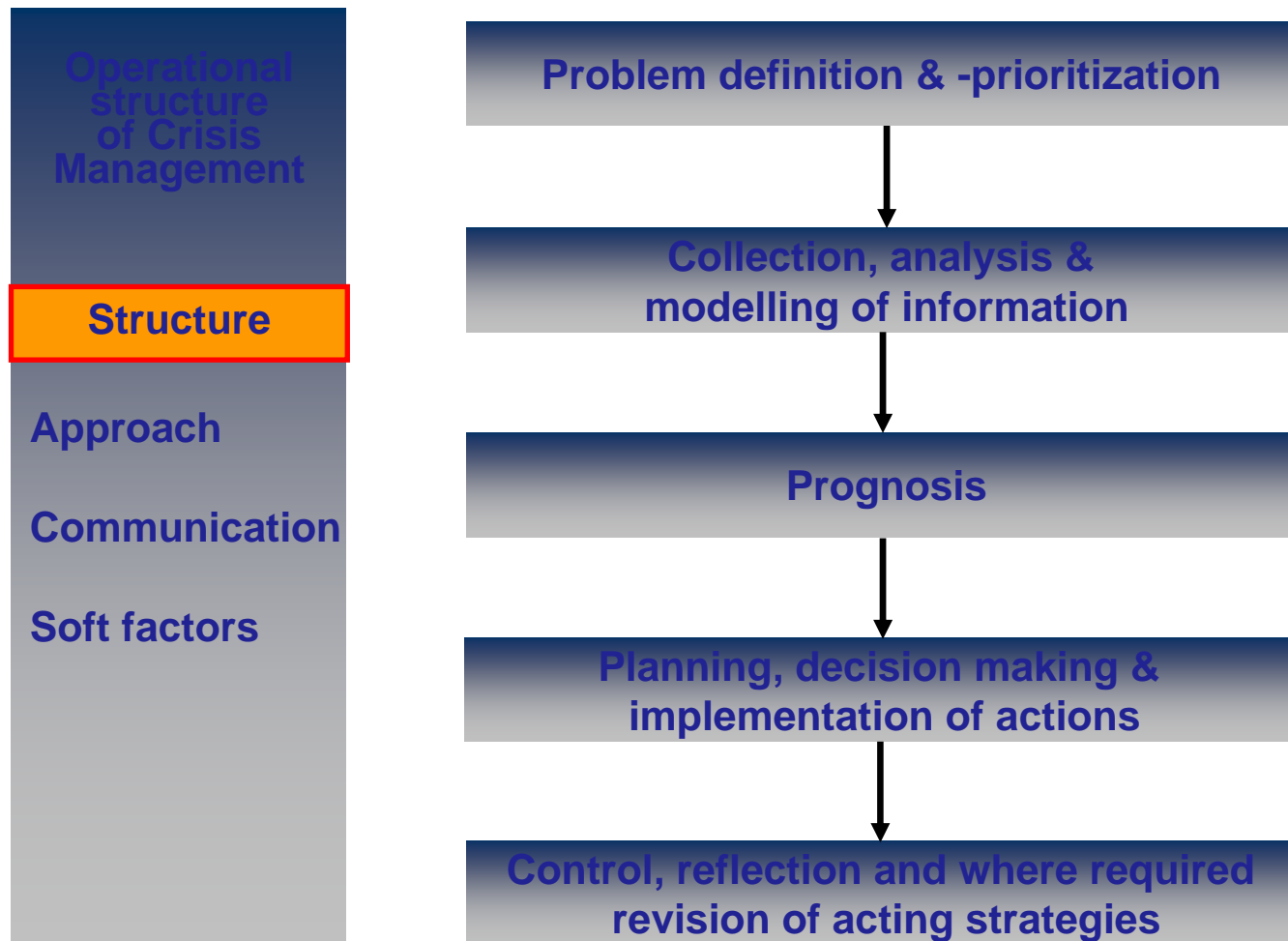
Operational structure of Crisis Management

- Structure
- Approach
- Communication
- Soft factors

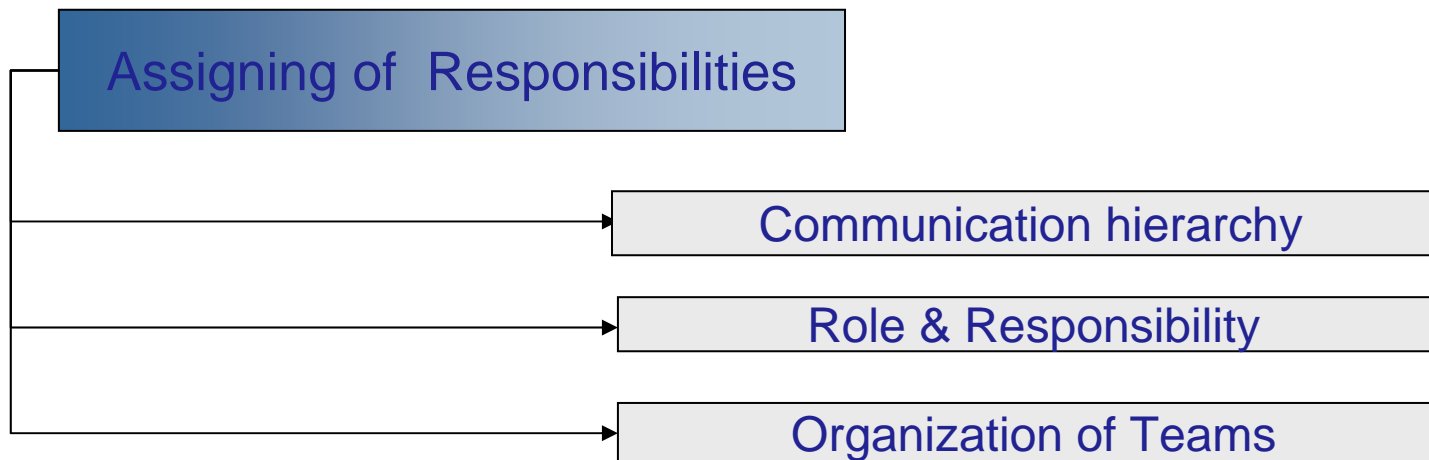
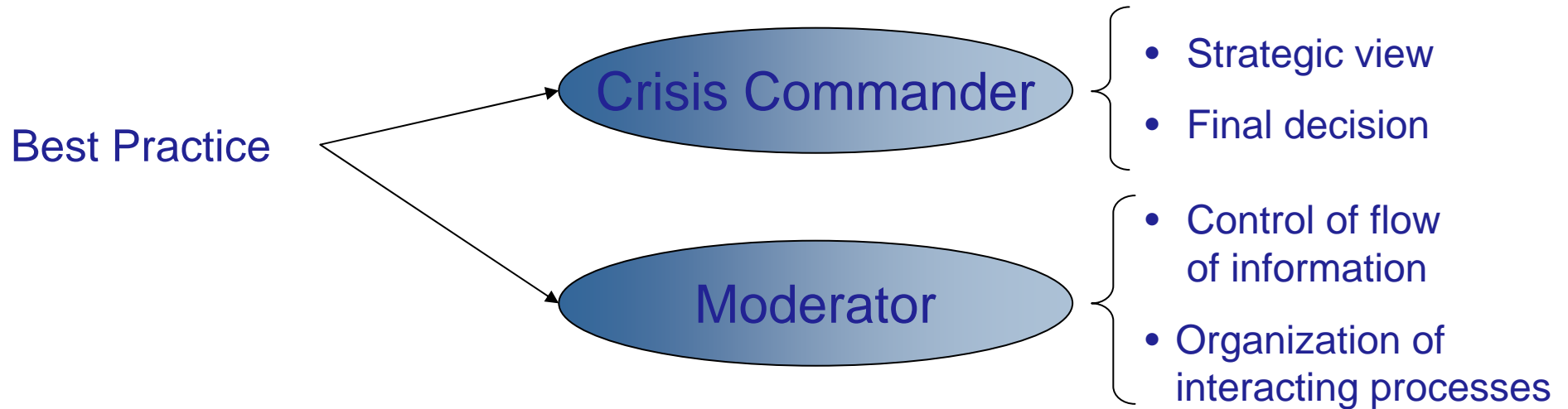
Functional Crisis Management



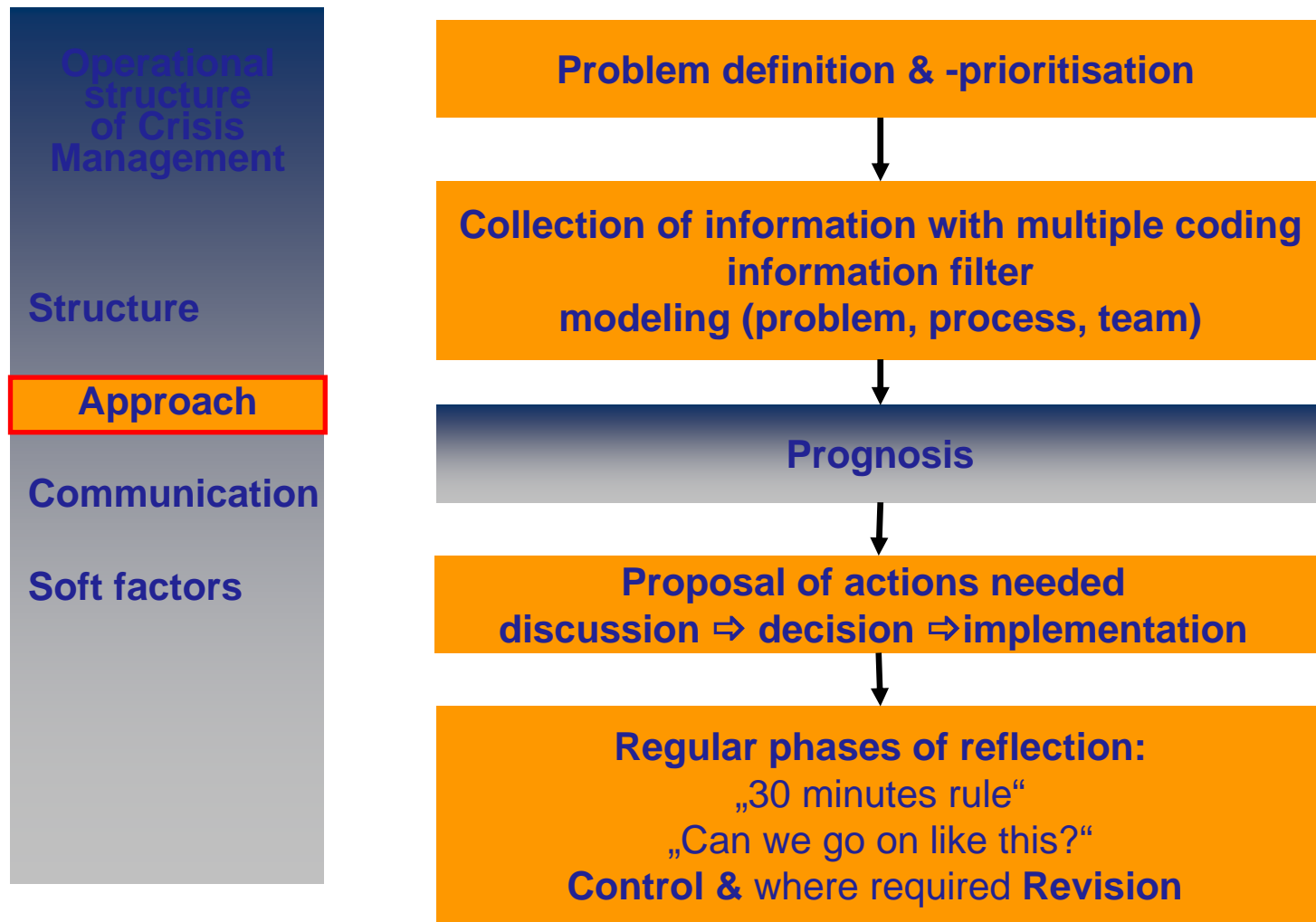
Structure



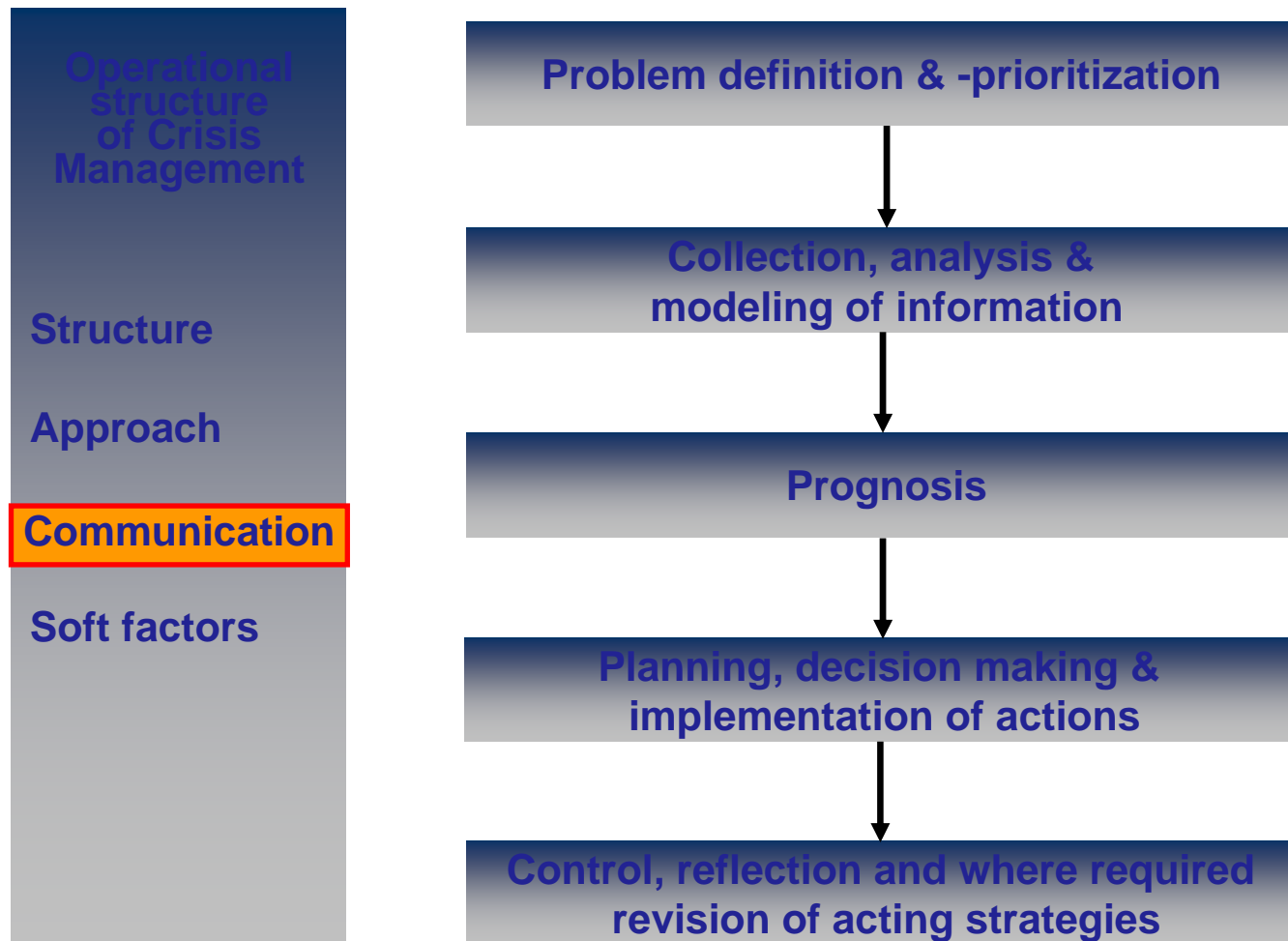
Structure



Approach



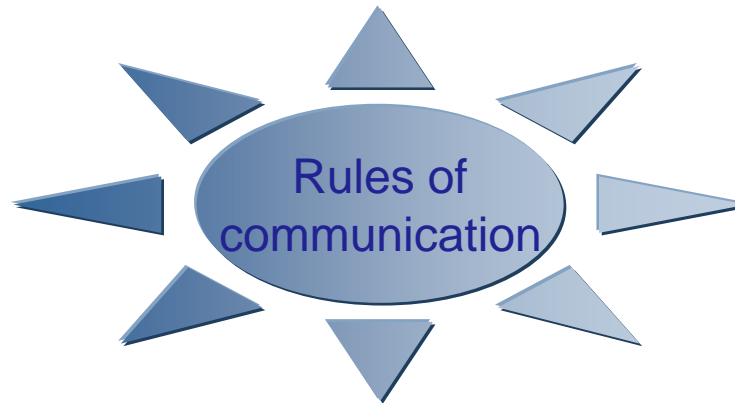
Communication



Communication

Discussion panel: everybody talks

Differentiation:
personal
& factual
levels of
discussion

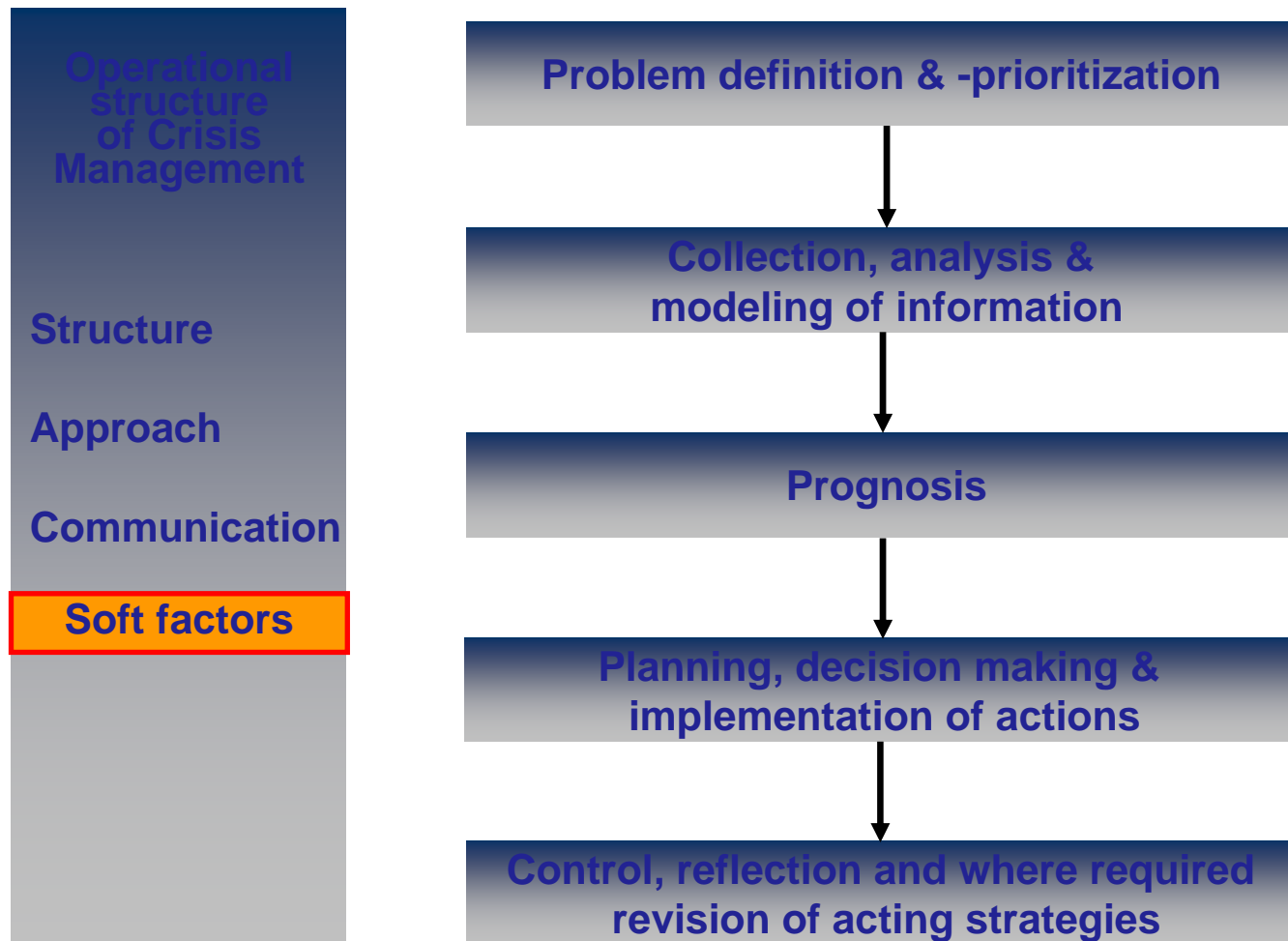


Restricted time to speak:
e.g. 30 seconds

Speaker is never
interrupted

Only contributions to the point
no other discussions

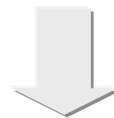
Soft factors



Soft factors

Personal Level

- personal problems or problems on the level of personal interactions are as important as factual problems
- **learning to ask for another one's help**
- consideration of individual patterns of reaction, psychological conditions



simultaneous observation and perception
of functional, social and individual processes



criteria of mutiny



Don'ts to be considered

- „Everybody does everything“
- „Important are only the functional levels“
- „We are not tired, not hungry, not irritable“
- „Schwarzenegger-Syndrome“
- „Hierarchies are important and unchangeable“
- „Everyone talks at the same time but the boss talks most of all“
- „We already know what's going on!“
- „Reflecting takes too much time“



The Eye of the Storm